



PRESS RELEASE

MEGLIOQUESTO: SHAREHOLDERS' MEETING APPROVES FINANCIAL STATEMENTS AS OF DECEMBER 31, 2021

Milan, April 29, 2022

The Ordinary Shareholders' Meeting of MeglioQuesto (1CALL: IM), Phygital Analytic Company operating in customer experience sector, met today under the chairmanship of Jaime Torrents.

Financial statements at 31 December 2021 - approval and allocation of profit

The Assembly approved the financial statements at 31 December 2021, resolving the following allocation of the profit for the year, equal to Euro 368,637: Euro 18,432 to the legal reserve; Euro 350,205 to the extraordinary reserve.

Consolidated financial statements at 31 December 2021 - Main results

The Assembly also examined the consolidated financial statements as at 31 December 2021.

Revenues amounted to 61.4 million euros, + 28% compared to 48.1 million euros in 2020. The Value of Production stood at 62.5 million euros, an increase of 26.5% compared to 49,4 million euros in 2020.

EBITDA stood at 10.6 million euros, + 58% compared to 6.7 million euros in 2020; the EBITDA margin stood at 16.9%, an increase compared to 13.6% in 2020. Adjusted EBITDA amounted to 11.4 million euros (adjusted EBITDA margin of 18.2%).

EBIT amounted to 8 million euros, up by 93.2% compared to 31 December 2020 (4.1 million), after depreciation, amortization and provisions for 2.5 million euros (2.6 million at 31 December 2020).

Net profit amounted to 3.8 million euros, + 125.5% compared to 1.7 million euros at 31 December 2020.

Shareholders' Equity amounted to € 20.2 million, compared to € 6.4 million at December 31, 2020. The Net Financial Position was € 6.1 million (€ 17.4 million at December 31, 2020).

Adjustment of the remuneration due to the members of the Board of Statutory Auditors

The Assembly finally approved the adjustment of the remuneration due to the members of the Board of Statutory Auditors, considering tasks related to the status of listed company and the adoption of a new corporate governance system.

The Minutes of the Assembly including the summary report of the votes will be made available to the public within the terms and in the manner prescribed by current legislation.

MeglioQuesto (1CALL:IM – ISIN IT0005450173) is a customer interaction company with a multi-channel offer aimed at top tier customers in the telco, multiutility, finance and insurance sectors. MeglioQuesto is a market leader, with its articulated multi-channel offer based on customised solutions for the acquisition and management of relationships with end consumers. The Group operates along the following business lines: "Customer acquisition", with a focus on all services aimed at increasing and developing companies' customer base through activities designed for the acquisition of new end customers or through up-selling and cross-selling activities on already active users; "Customer management", with a focus on customer care services and, in particular, on all services relating to the management of relations between the company and end customers, including phone, sales and technical assistance services, file management and back office activities.



Identification codes

Ordinary shares: ISIN IT0005450173 (Ticker 1CALL)

Warrants MeglioQuesto 2021-2025: ISIN IT0005450207 (Ticker W1CALL)

Allotment rights of "Warrants MeglioQuesto 2021-2025" called "GeToCollect MeglioQuesto": ISIN IT0005450199 (Ticker GTCALL)

Press release available on www.meglioquesto.it and www.1info.it

For further information

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